# Fundraising to Find a Cure

## Kennedy Krieger Institute

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# Philanthropy

- Phi-lan-thro-py -- (noun)
- The desire to promote the welfare of others, expressed especially by the generous donation of money to good causes.
- Synonyms: benevolence, generosity, humanitarianism, public-spiritedness, altruism, social conscience, charity, charitableness, brotherly love



## Outcomes

• Our goal is for you to leave today with a better understanding of how philanthropy works and therefore feel more comfortable about becoming involved, if you wish to do so.



### Why Do Donors Want to Give?

- Gratitude for excellent care
- Desire to solve a difficult problem
- Improve care and/or advance research
- Connection to a prestigious institution, program and/or physician
- Because they are asked
- It makes people feel good!







Nichole Reimers External Relations Philanthropy



Leslie Marsiglia External Relations Philanthropy



Emily Finton External Relations Philanthropy



Theresa Macheski External Relations Events



Jenn Abel External Relations Philanthropy



Kellen Newby- Matthews External Relations Events



Stacy Bollinger External Relations Marketing and Public Relations



Linda Prudente External Relations Marketing and Public Relations



Lisa Nickerson External Relations Marketing and Public Relations





Have a major milestone coming up? Looking for a unique way to give to Kennedy Krieger Institute? Anything can be turned into a fundraiser!

#### How It all Works: In Three Easy Steps



1

Create your own personal page telling the story of why this work is important to you. Raise Awareness and Funds

2

Use our simple tools to reach out to friends and family for donations toward your goal. 3

#### **Unlock Potential**

The money you raise helps patients through treatment, research training, education and community programs

#### **LEARN MORE**

Whether you are collecting donations in lieu of gifts for a life milestone, cycling or running, teach yoga, baking, golfing or cutting off your hair, you can do what YOU want to support the more than 24,000 children families for whom Kennedy Krieger provides care each year!





#### Fundraise You Way – Honor/Memorial

# We look forward to our continued work together. **Thank you!**

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